

Estimated Cost of Fuel-Related Service

Six-Month Heating Season: October-March

Cost Calculation Based on Industry Averages

(Average 3 million gallon company)

Cost of Fuel-Related Service

Service Calls per Day (Oct - Mar)		30
% of Calls that are Fuel-Related	x	50%
Cost per Call	x	\$75
Daily Cost of Fuel-Related Calls	=	\$1,125
Weekly Cost	x 5 =	\$5,625
Monthly Cost	x 4 =	<u>\$22,500</u>
Seasonal Cost	x 6 =	\$135,000

Cost of UltraGuard

Gallons Treated		3,000,000
Points	x	63
	÷	<u>10,000</u>
Seasonal Cost		\$18,900

Your Cost Calculation

Cost of Fuel-Related Service

Service Calls per Day (Oct - Mar)		_____
% of Calls that are Fuel-Related	x	_____
Cost per Call	x	_____
Daily Cost of Fuel-Related Calls	=	_____
Weekly Cost	x 5 =	_____
Monthly Cost	x 4 =	_____
Seasonal Cost	x 6 =	\$ _____

Cost of UltraGuard

Gallons Treated		_____
Points	x	_____
	÷	<u>10,000</u>
Seasonal Cost		\$ _____

UltraGuard™ from Beckett typically reduces fuel-related service calls by 20% in the first year, increasing to 50% or more in following years.